

SECURE TRADE PARTNERSHIP

Securing
Singapore's
Trade

Overview of STP



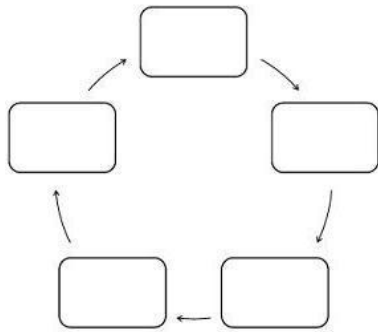
- Singapore's national supply chain security programme
- Voluntary
- Open to all players based in Singapore that are involved in supply chain activities
- Consistent with the WCO SAFE Framework to secure & facilitate global trade (WCO SAFE)



How can STP Help Your Business?

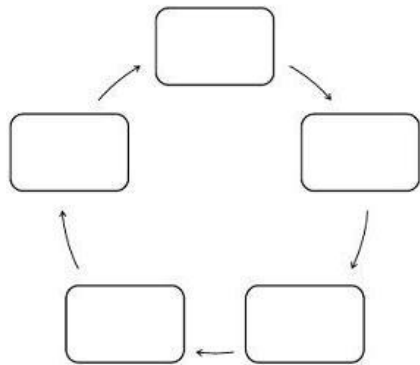


STP – A Business Risk Management Framework



**Secure Trade
Partnership**

Why Processes?



- Increases end to end transparency, allowing quicker detection and resolution of problems
- Ensures clarity of roles and accountability
- Increases process reliability and efficiency
- Regular review to ensure relevance



Why People?

- Importance of sensitivity to business challenges
- Important that each of them is trained to ensure a consistent outcome – assurance that everyone knows what they are supposed to do



Why Infrastructure?



- Can achieve intended outcomes with greater efficiency and predictability
- Important to know infrastructure that is deployed and how it can support operations and people



Case Study 1

- 2 employees John and Derrick in Company A
- John got a better offer and left the company
- Derrick was tasked to cover for John's job but he was not familiar with John's job
 - No documented procedures and no formal training provided
 - Could not perform the job effectively
 - Caused delays in customer order fulfillment.



Case Study 2

- Company B manufactures items that will be used by manufacturers of consumer products
- Outsources its trucking and warehouse management to a service provider.
- The service provider did not secure the container after it was loaded.
 - Entire container was driven away by another driver
 - Company B caused delay in their customer's activities



Case Study 3

- Company C stores items that need to be kept in low temperatures.
- The company has a cold room to store these items
- One day, the cooling facility failed.
- Company C had no back up plan
 - The facility could not be recovered in time
 - Company C had to compensate its customer for the losses.



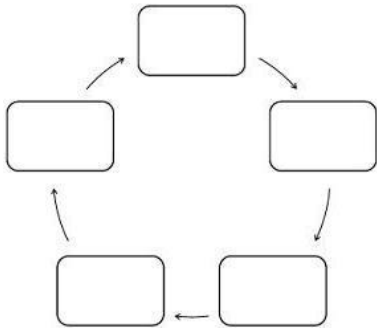
Case Study 4

- Company D controls access to its office via biometric system
- Visitor details captured in an electronic system
- Deploys PTZ Cameras around the warehouse and office
- When officers visited the company:
 - Employee let visitors into the office without questioning
 - Visitor details were not captured
 - Some CCTV cameras were damaged



Could these have been prevented?

- Disruption to business usually occurs when one or more of the following fail:



Processes



Infrastructure



People Factor



How can STP help your business?

- Increase process conformance and reduce likelihood of incidents occurring
- Increase ability to detect and respond to incidents
- Increase ability to recover from disruptions



How can STP help your business?

- Comprehensive assessment of the processes, infrastructure and the people factor in your company to help identify potential sources of business risks

Potential gaps in security measures identified

Sharing on risks faced by company in its line of business

Sharing of best practices

8 Key Security Elements



1. Premises Security and Access Controls



2. Personnel Security



3. Business Partner Security



4. Cargo Security

8 Key Security Elements



8. Crisis Management and Incident Recovery



7. Incident Management and Investigations



6. Information and Information Technology (IT) Security

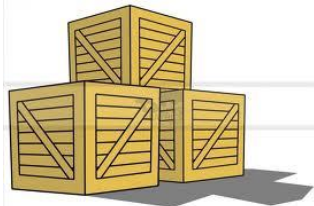


5. Conveyance Security

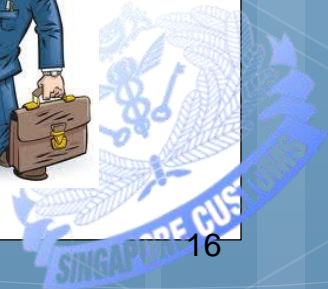


8 Key Security Elements

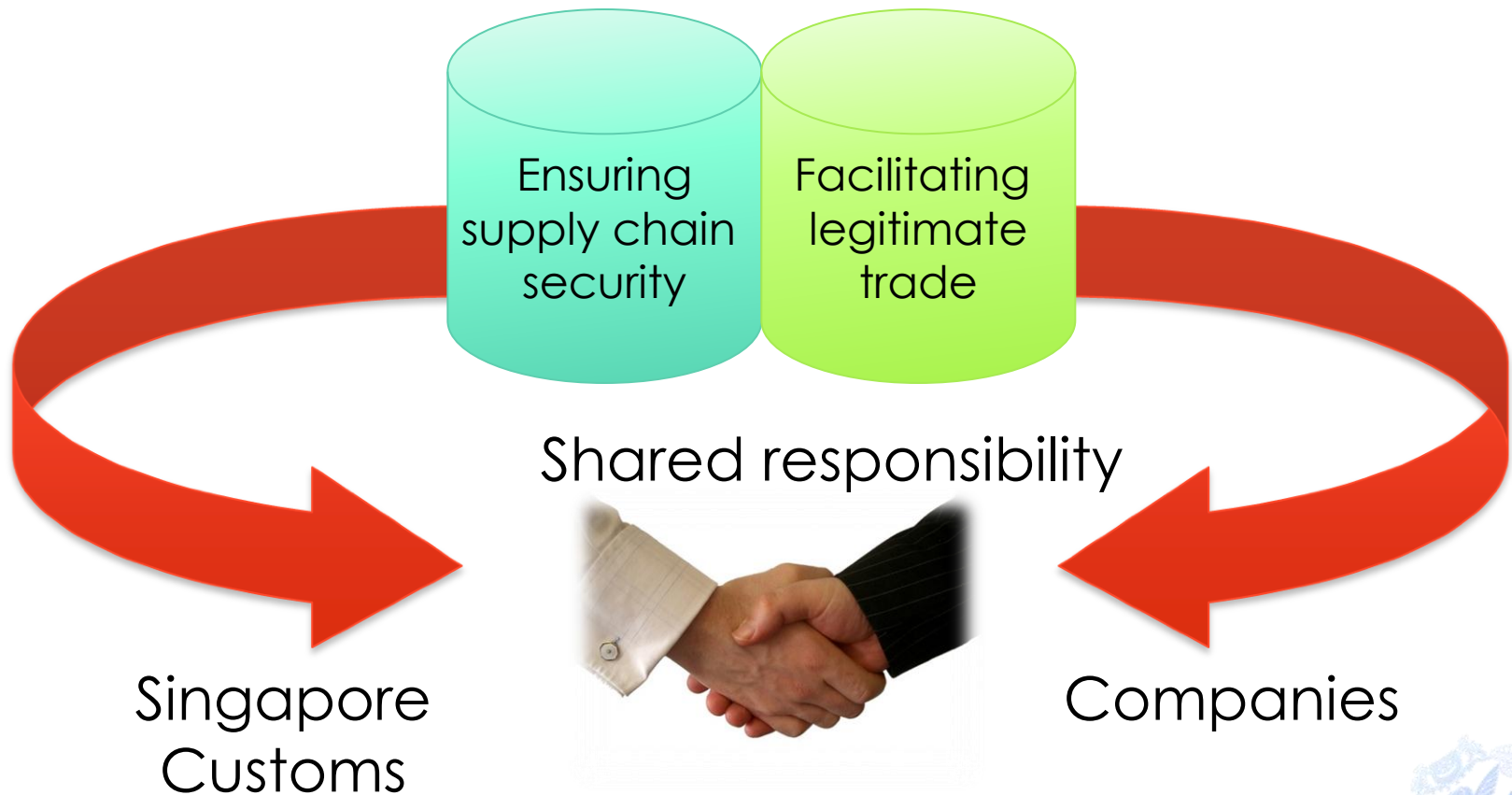
Singapore



Overseas



Business Friendly Approach



Voluntary and Partnership approach

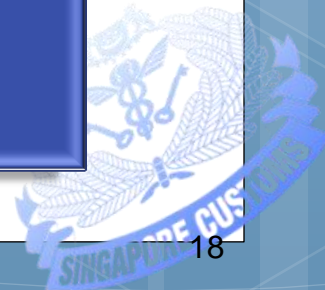


Business Friendly Approach

It is not the intention of the STP to replace/supersede a company's existing supply chain security systems



The STP seeks to leverage on other security programmes, industry & best practices & partnerships



Case Study 5: Illegal Immigrants in Containers



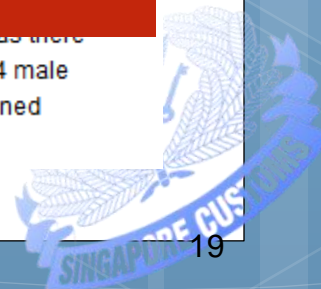
Immigration & Checkpoints Authority

Stepped-Up Enforcement At Woodlands Checkpoint Enable Officers To Nab A Driver Trying To Smuggle 15 Immigration Offenders Out Of Singapore In 2 Secret Compartments Of A Cargo Lorry

29-May-2001 filed under Case Detected at Checkpoints

... the driver was behaving nervously... immigration offenders found in a hidden compartment in the front portion of the container....

10 males and 5 females were found hidden inside the compartment. They were breathing heavily in the concealed compartment, as there was no ventilation. As noises were heard coming from the container floor, the officers removed the wooden floor planks and found 4 male immigration offenders hiding underneath. All these immigration offenders would have perished in a prolonged situation in the confined space. The Malaysian driver and a total of 15 immigration offenders were arrested. The cargo lorry was seized.



Case Study 6: Theft by Employee

Woman jailed for cheating two employers over 4 years

Posted: 04 April 2012 1324 hrs



SINGAPORE: A woman who cheated her employers of nearly S\$370,000 has been given four and a half years behind bars.

Normah Pungut stole from two employers over a four-year period from 2007 to 2011.

The 41 year old was working as an executive at marine trading firm Variflex when she misappropriated more than S\$328,000 from her boss between April 2007 and December

While she was under investigation for the missing funds, she took on a new job at ... and continued on her cheating spree

The court heard that she used the ill-gotten money to foot her bills, including the downpayment of a car and an HDB flat.



What if ...

- What if the container load of items you exported is found to contain drugs or illegal immigrants at the country of import?
- What if the cargo you exported never reaches your overseas customer?
- What if an outsider got access to information about your customers and suppliers?
- What if yours or your customers' cargo got stolen from your warehouse?



Could the possibility of the above be minimised?

- They could have been minimised by putting in place mechanisms to control and monitor the movement of cargo.
- These mechanisms could have been cost effective to implement
- By putting in place policies, practices, systems and reviews to minimize the possibility of disruption to the movement of cargo from one point to another.

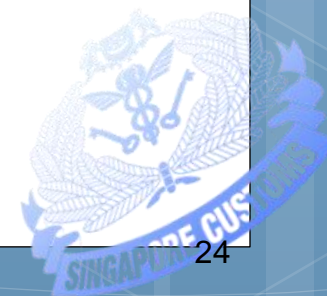
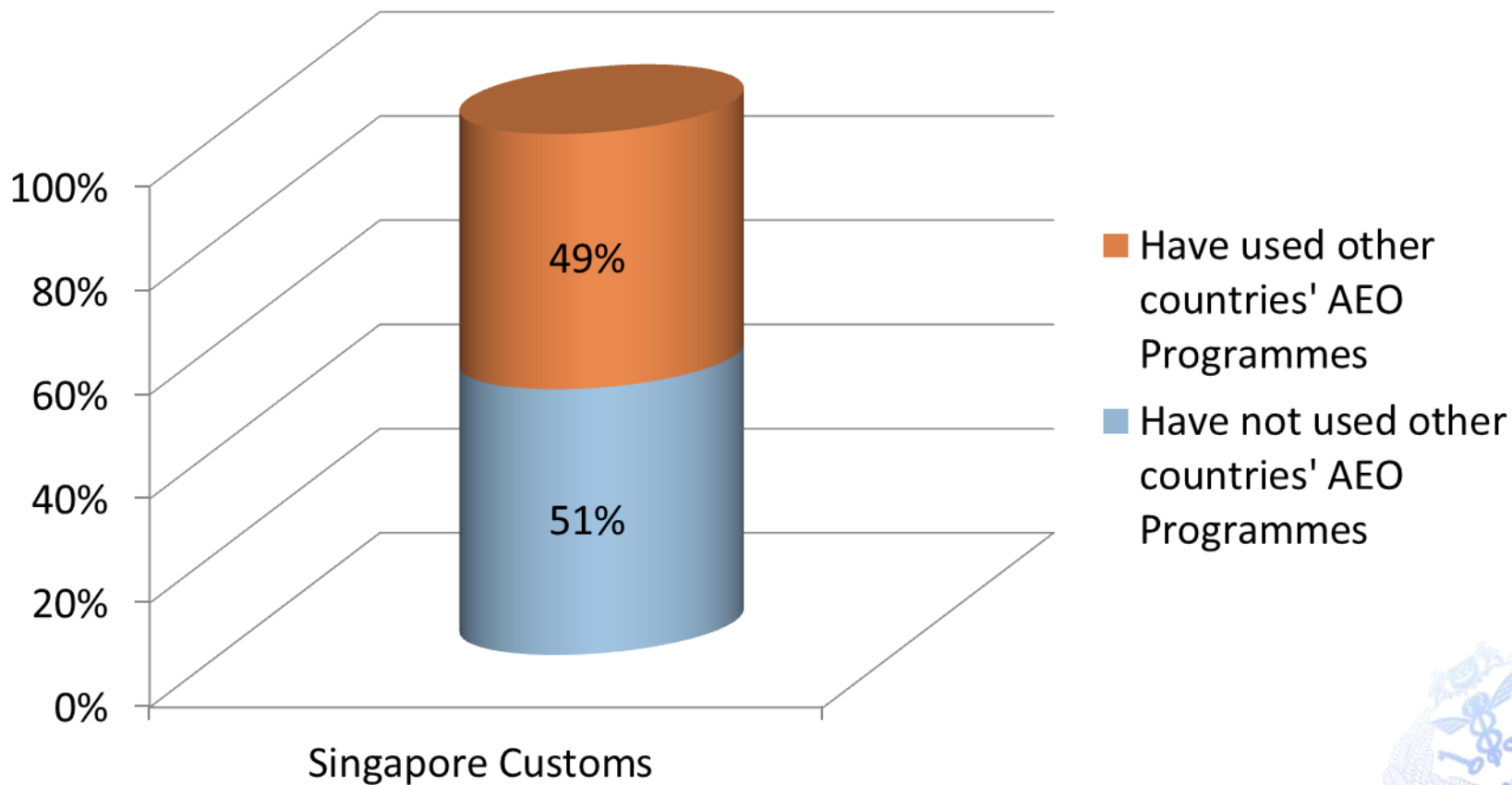


Benefits of the STP

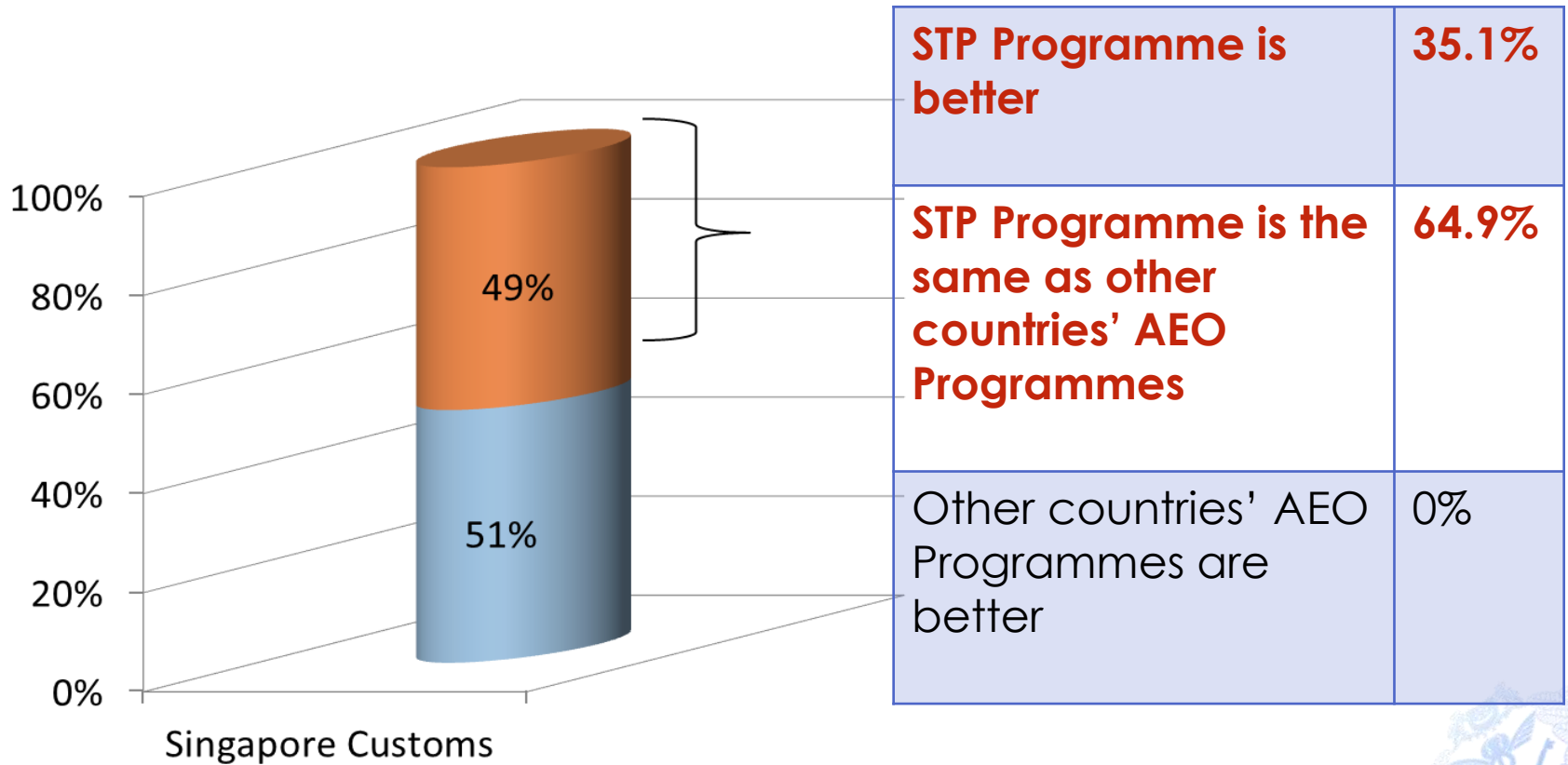
- Enhanced corporate branding and competitiveness
- Imports will have a lower or lesser chance of Customs intervention by SC and ICA
- Exports will have a lower or lesser chance of Customs intervention domestically and at the importing countries where SC sign mutual recognition arrangements with.
- In the event of trade disruption, cargo from certified companies are likely to be cleared ahead of others when trade resumes



What Traders say about us



What Traders say about us



STP – A Global Outlook



Globalisation & Vulnerabilities



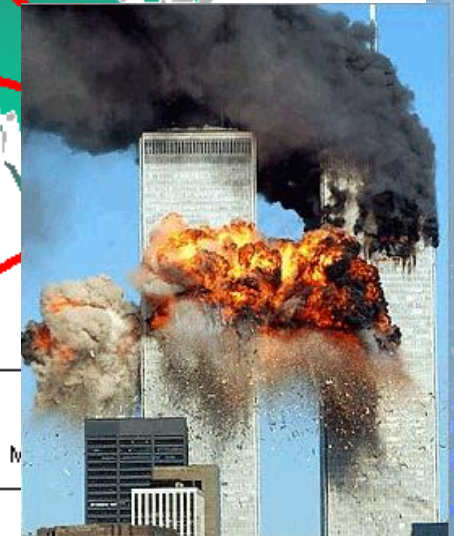
Keyboards



Soundcards

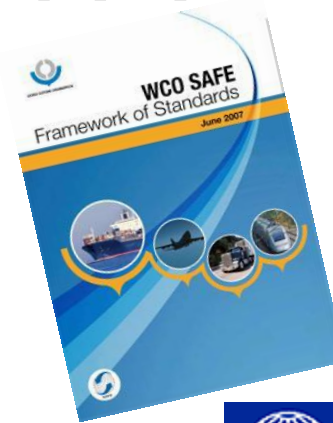


CD-ROM Drives



International Trend on Supply Chain Security

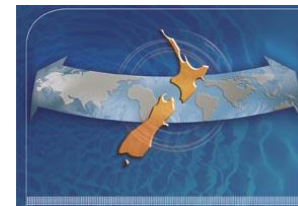
- WCO Framework of Standards to Secure and Facilitate Global Trade (WCO SAFE)
- An international standard recognized by national governments
- Approximately 170 countries have signed letter of intent to implement WCO SAFE



ISPS



ISO 28000



**EU Authorised
Economic Operator**

**New Zealand Customs
Service Secure Exports
Scheme**



Mutual Recognition Arrangements (MRA)

- Singapore concluded MRAs with:
 - Canada (Jun 2010)
 - Korea (Jun 2010)
 - Japan (Jun 2011)
 - China (Jun 2012)
- All 4 MRAs are fully operationalised
- In discussion with several other countries, including the US



International Trend on Supply Chain Security

- Developed after extensive consultation with the private sector
- Using risk based approach to secure and facilitate trade
- Does not adopt a one size fits all approach



Singapore – A Global Trade Hub

- Strategic Location
- Excellent Connectivity



- Complex Supply Chain
- Increased Vulnerability



Objectives of STP – A Govt Perspective

SECURE TRADE PARTNERSHIP
SINGAPORE CUSTOMS

Profile Singapore as a secure trading hub

Help Singapore companies gain a source of competitive advantage

Enhance capabilities of companies in supply chain security management

Partner businesses to help raise the overall level of supply chain security standards in Singapore

STP and STP Plus

- Company has to meet most of the requirements in the STP Guidelines and Criteria
- Company has to achieve at least an “Intermediate” band under TradeFIRST

STP

STP-Plus

- Higher tier of STP certification
- Company has to meet all the minimum requirements in the STP Guidelines and Criteria
- Company has to achieve “Premium” band under TradeFIRST



How do you apply for the STP Programme?

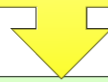


Application for STP under TradeFIRST

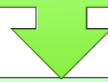
Company conducts self-assessment using TradeFIRST self-assessment checklist



Company fills up checklist and sends to AM with supporting documents



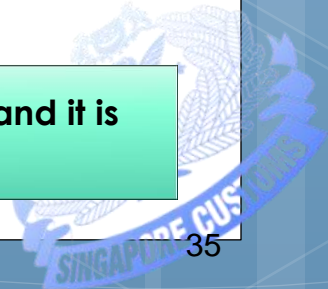
AM conducts preliminary assessment on suitability of company and advises company on its potential weak areas and gives company sufficient time to improve weak areas if necessary



AM conducts on-site assessment and records observations



After on-site assessment, AM informs company the outcome of application, the band it is placed in, its validity and its areas for improvement.



Information to be submitted for STP Application under TradeFIRST

- STP Application Form;
- An introduction of the company;
- Completed TradeFIRST self-assessment checklist and relevant supporting documents ; and
- Copy of the company's relevant security accreditations , if any.



Application for STP under TradeFIRST

Validity of STP certification

Up to 3 years depending on the band achieved by company under TradeFIRST

Duration of the application process

Depends on:

- Readiness of the company
- Submission of documents
- Complexity of company's business model and operations
- Number of sites



More information on STP



Outreach Programmes

- To create awareness on the importance of supply chain security
- To provide companies with a better understanding of the STP
 - Through various means:
 - News Releases
 - Circulars
 - Seminars/Dialogues
 - Courses
 - 1-1 Consultations
 - Company Visits
 - Mailing List



SC Website on STP programme

Home | About Us | eServices | Legislation | Publications | News & Events | Careers | FAQs | Resources | Useful Links

Information for

Importers
Exporters
Manufacturers
Freight Forwarders/Declaring Agents
Individuals

Traders & Businesses

Transacting with Customs for the First Time
Valuation, Duties & GST
Customs Schemes & Licences
Import & Export Procedures
Registration
Permits & Documentation
Clearance of Goods
Voluntary Disclosure Program (VDP)
Directories of Service Providers
Rules of Origin
Secure Trade Partnership (STP)
Mobile Services
Certificates of Origin
TradeNet®
TradeFIRST



eServices

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Public Outreach Campaign

HIGHLIGHTS
25 Feb 11

Permits & Documentation
Clearance of Goods
Voluntary Disclosure Program (VDP)
Directories of Service Providers
Rules of Origin
Secure Trade Partnership (STP)
Mobile Services
Certificates of Origin
TradeNet®
TradeFIRST

Travellers

Travel Advisory

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STP) is Singapore security measures in their trading operations, thereby contributing to the improvement in the security of the global supply chain.

Through the STP programme, Singapore Customs seeks to:

- create awareness of the importance of adopting a total supply chain approach to cargo security;
- encourage companies to play their part in securing their own processes within supply chains;
- enhance the security of global supply chain and prevent disruptions to the smooth flow of goods; and
- profile Singapore as a secure trading hub.

The STP programme provides companies with a framework to guide the development, implementation, monitoring and review of their supply chain security measures and practices.

By participating in the STP programme, companies will be demonstrating their commitment to adopting and implementing



Contact Information

Address

Schemes & Licensing Branch
Singapore Customs
55 Newton Road, #07-01
Revenue House
Singapore 307987

Contact
Number

6251 3027 or 6251 8021

Website

www.customs.gov.sg

Email Address

customs_schemes@customs.gov.sg

Fax number

6337 9956



Conclusion

- You play an indispensable role in achieving total supply chain security
- Investments in supply chain security bring about tangible and intangible benefits.
- Such investments should not be considered as a financial burden but an opportunity for improving business performance and profitability
- The STP provides you with a **free** assessment tool and that **opportunity**.



Stay Updated!

- Singapore Customs is a supporting government partner for the Safety and Security Asia 2013 exhibition
- Stay updated on the future challenges faced by government agencies and security practitioners
- Get an overview on some of the strategic plans and solutions to these challenges





Thank You

Q&A